

# 2020 Impact Report



# Hello.

I AM RANDY WILSON, and I am excited to announce that I have joined Home Again as the new Executive Director.

Throughout my career, I have worked throughout the state of Virginia with individuals that have a history of homelessness, incarceration, and hospitalizations. I have gained valuable experience working under phenomenal mentors and leaders that have contributed to some of my professional success.

In looking at my career I am most proud of the experiences I have gained in seeing people improve their lives, and by joining Home Again I am delighted to be your leader toward reducing homelessness.

Your support has been essential to HomeAgain's success in our community for the past 40 years, and with your continued support, I plan to ensure we see another 40 years of growth and development. HomeAgain's rich history and commitment to service made the decision for me to join the team easy. We believe that safe, decent, and affordable housing transforms lives, and I want to ensure you that we will continue to thrive in doing this with excellence through our commitment to service.

I have served in the role of Executive Director for the past 11 years with experience in fundraising, lobbying, community relations, business development, and

quality assurance. I bring a deep understanding of the mission and vision of Home Again along with the purpose to be a place where peace is lived and learned, and hope is shared. As I look to the future of Home Again and how we can grow to meet the needs of our community, I do so with the welcoming of your continued support.

I have been providing services to Richmond citizens for the past 17 years, and I am accumulated with the understanding of how service delivery is administered with dignity and respect. I cannot wait to get the opportunity to formally meet you in collaborating to achieve continued success. At Home Again we believe in being client-centered, housing-focused, work-friendly, and volunteer-oriented. Thank you again to all the Home Again donors, volunteers, and contributors that support our community. It is also because of you that we can make a difference in the lives of those suffering from homelessness!

Respectfully,



A handwritten signature in black ink that reads "Randy Lee Wilson". The signature is fluid and cursive, written in a professional style.

*Randy Wilson, MA, QMHP  
Executive Director*

Our mission is to assist families and individuals experiencing homelessness to secure and maintain a **Home, Again.**





# Home Again

**a place where peace is lived and learned, and hope is shared.**

Fiscal Year 2020 for HomeAgain was filled with changes. The organization had to adapt to leadership changes, changes to our veteran's program, and everything that came with the COVID-19 pandemic. Through all of those changes HomeAgain never

that we were able to serve this year. Many of the safety protocols put in place in March of 2020 will remain in place indefinitely.

The Community Housing programs were also affected by the pandemic

of this wonderful community. You all stepped up in major ways to support the work of HomeAgain, and for that we are eternally grateful. Since March the organization has seen record levels of support across all categories. It is obvious that people and organizations

## A Year of Changes.

wavered in our commitment to our clients, and in many ways the organization is stronger now than it ever has been.

Pandemic preparedness began for HomeAgain in early March with a plan to allow administrative staff to work from home and establish increased health and safety protocols in the shelters. This led to a slight decrease in our maximum capacity, due to ensuring social distancing, that has affected the overall number of people

because of changes in the availability of housing. Fiscal Year 2021 will see a large expansion to our Rapid Rehousing Program and a more fixed focus on serving singles and seniors in our Community Housing programs. These programs are crucial to the region's effort to serve people experiencing a housing crisis and HomeAgain is proud to be able to offer such robust programming.

We would not have been able to weather the storm without the help

in this community want to see fewer people having to deal with a housing crisis, and that you value the role that HomeAgain plays as a part of that effort.

HomeAgain is proud to serve such a diverse and engaging community. We look forward to what next year has in store for us, and we remain vigilant in the face of the ongoing pandemic. Thank you for being a part of our work, and for the opportunity to work together again in the future.

# Thank You.

We are grateful for all who have helped to make our mission possible. Below we are recognizing all donors of \$500+. Care has been taken to ensure the accuracy of this list. However should there be an omission or error, we express our sincere regret and ask that you bring it to our attention by calling: 804-358-7747.

## \$50,000+

The Community Foundation Serving  
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Bob and Anna Lou Schaberg  
Foundation

## \$20,000-\$49,999

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Barrington Family Foundation  
Capital One  
Thomas Farrell & Anne Garland  
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The United Way of Greater Richmond  
and Petersburg

## \$5,000-\$19,999

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## \$1,000-\$4,999

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The Tierney Family Charitable Fund  
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Zachary Taylor

# By the Numbers.

## INDIVIDUALS SERVED

**38**

2nd Street  
Temporary Shelter

**51**

Permanent Supportive  
Housing (PSH)

**181**

Rapid Rehousing (RRH)

**194**

Espigh Family Shelter

**155**

Men's Emergency Shelter

**78**

Veteran's Shelter

## DONORS MAKING A DIFFERENCE

**578**

Donors

**\$2.4M**

Raised



# Key of Hope.

In early March of 2020, before we went into COVID-19 lockdown, HomeAgain celebrated our 40th anniversary with our Key of Hope 2020 event. This was our opportunity to recognize some of our key partners and show our appreciation for the donors who make our work possible. This year's event was held in the ballroom at the Altria theater and brought in more than \$170,000 in support of HomeAgain's mission.



**MARY DEVINE**  
ANN AND DON KING  
COMMUNITY  
LEADERSHIP AWARD



**JOYNER FINE PROPERTIES**  
COMMUNITY  
PARTNERSHIP  
AWARD



**COLLEGIATE SCHOOL**  
COMMUNITY  
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**Thank you to all those who attended Key of Hope 2020 and our sponsors.**

## SHELTER SPONSORS

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## PROGRAM SPONSORS

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## COMMUNITY OUTREACH SPONSORS

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Rhudy and Co.

Genworth  
Wells Fargo  
Virginia Credit Union  
VCU Health





# FINANCIALS



### REVENUE

- Grants: \$1,537,865
- Foundations: \$150,650
- Donations & Contributions: \$367,547
- Program Fees: \$16,719
- Special Events: \$172,249
- Other Revenue: \$4,368
- In-kind: \$96,626

**TOTAL: \$2,346,023**



### EXPENSE

- Total Administrative: \$158,311
- Total Program Services: \$832,196
- Total Facilities & Vehicles: \$276,950
- Personnel: \$1,128,382

**TOTAL: \$2,395,839**



“  
 You not only gave me a place to sleep. **You gave me hope.**  
 ”



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